



AGM, 7 May 2024

Per-Erik Eriksson, CEO

Markus Larsson, CFO



Creating clean energy for a sustainable future!

- We want to be the obvious partner for investors in renewable electricity production and to create added value throughout the life cycle
- We want to maximise the value of our green electricity production through professional operation, management, sales and financing



Agenda

- Summary 2023
- Q1 2024
- Looking ahead



Ranasjö-Salsjö, 39 turbines, 242 MW,
Sollefteå municipality

Summary of 2023



The year in brief Highlights 2023

Partnership with Persson Invest

An agreement was entered into with Persson Invest for the rights to develop wind power projects on a large portion of Persson Invest's land.



Dividend

The Annual General Meeting of Arise resolved in accordance with the Board's proposal to pay a dividend for the first time in the company's history.

Capital Markets Day

Arise held its Capital Markets Day in September where financial targets with a focus on profitable growth were presented.



Divestment of Fasikan

The Fasikan project was divested to SCA for a total purchase price of MSEK 125.



Commissioning of Lebo

At the end of the year, the commissioning of the company's own wind farm Lebo began, which is expected to be taken over in commercial operation in the first quarter of 2024 and add approximately 90 GWh to the company's own production.

2023

2024



Skaftåsen completed

Skaftåsen wind farm was taken over in commercial operation and Arise received the full earn-out. The farm is a good example of the local benefits for business, local residents and the municipality.



Development partnership with SCA

Arise and SCA entered into a partnership agreement concerning the development of wind power in six identified land areas. The total potential is estimated at around 1,000 MW.



Acquisition of Fenix Repower

In December, Arise acquired 70% of the Norwegian developer Fenix Repower with project rights and organisation in Ukraine.



Acquisition of Pohjan Voima

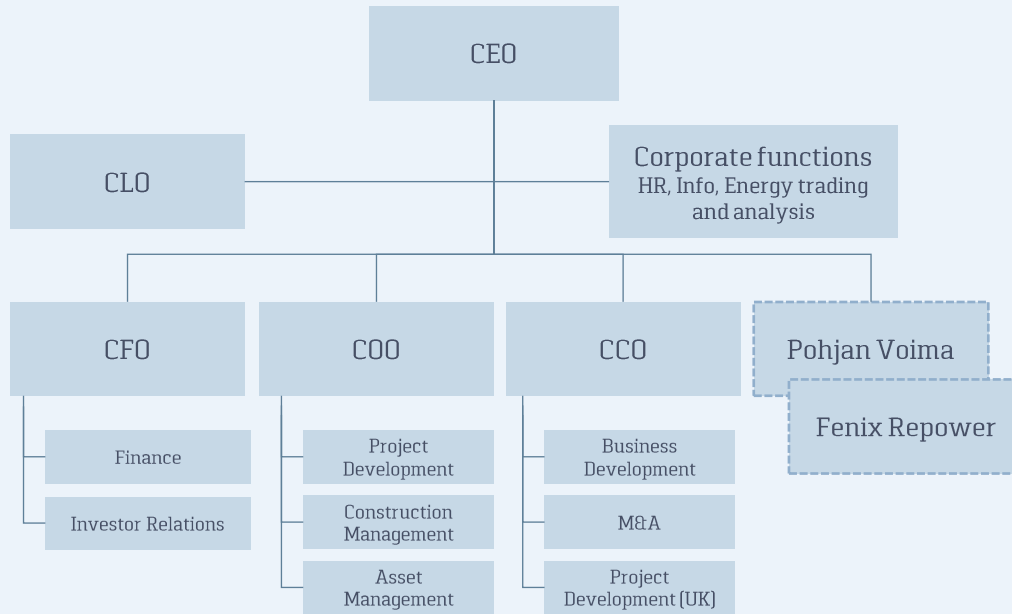
In April, Arise acquired approximately 51% of the shares in Finnish developer Pohjan Voima, which at the time of acquisition had a portfolio of approximately 1,700 MW of solar and wind projects.



Share buyback

Due to the company's strong financial position, the opportunity to increase shareholder value was utilised through a buyback programme of a maximum of MSEK 100.

Organisation



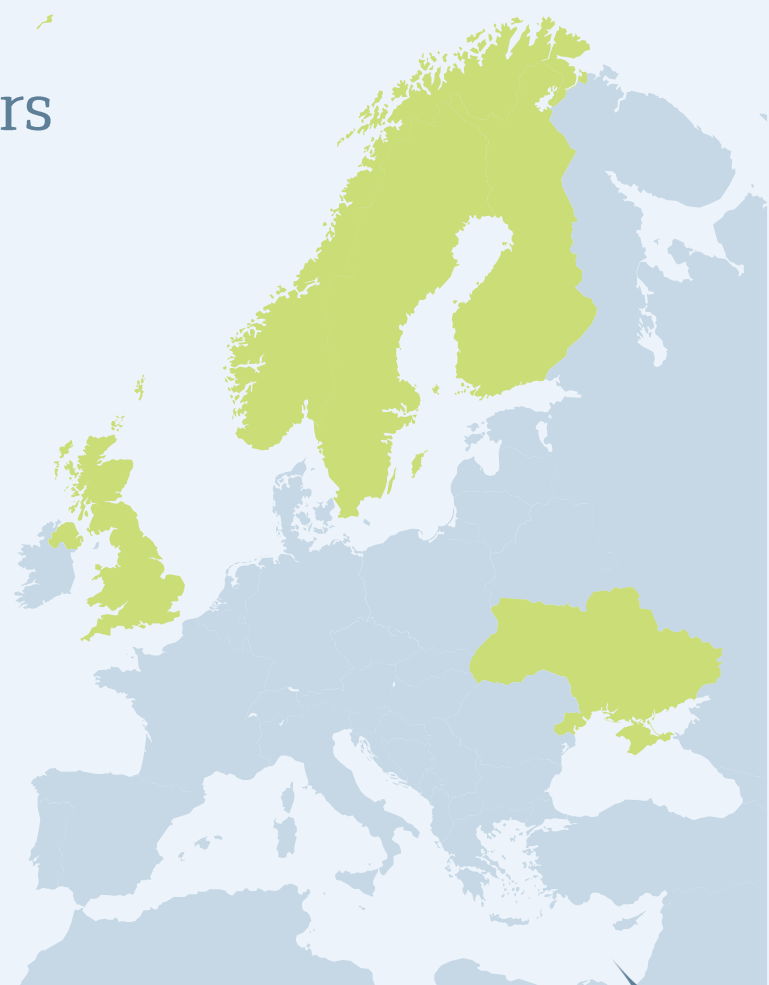
No. of employees: 71



Very strong development in just 2 years

- “We are doing the right things”

	<u>2021</u>		<u>2023</u>
FTEs	30	→	67
Technologies	Wind	→	Wind/Solar/BESS
Portfolio	2,600 MW	→	6,900 MW
Net debt	428 MSEK	→	183 MSEK
EPS	1.5 SEK	→	4.7 SEK
DPS	-	→	1.2 SEK



Stable cashflow from production complements development activities

10 operating wind farms with annual production of 343 GWh
- Lebo will add another 90 GWh once commissioned

Södra Kärra
37.4 GWh

Blekhem
30.1 GWh

Fröslida
55.4 GWh

Idhult
36.2 GWh

Öxhult
56.8 GWh

Skäppentorp
8.5 GWh

Kåphult
40.6 GWh

Lebo
90.0 GWh

Råbelöv
22.8 GWh

Gettnabo
30.3 GWh

Brunsmo
24.5 GWh

- Limited financial gearing allows flexible hedging strategy
- In addition, Arise has invested in more production capacity which will get commissioned in the coming years:
 - Lebo, price area 3, annual production ~90GWh
 - Kølwallen, price area 2, annual production ~80GWh (Arise' share of total production)

Increased research coverage

"Flexible business model"

"Strong balance sheet"

"Promising pipeline"

"Value of producing assets exceeds current market cap"

"Development portfolio for free"

Arise and shine

With a promising project pipeline, a solid base of producing assets and a sturdy balance sheet, we think Arise, a renewable energy first-mover in Northern Europe, is set for continued growth. We believe the value of its producing assets exceeds its current market capitalisation, implying that its development portfolio (SEB value of SEK 1.26bn within three years) has a negative value. We initiate at Buy with a DCF-based target price of SEK 73.

A rising star

Initiating at short-term BUY on buybacks and mid-term triggers...

...and long-term OUTPERFORM on growth and low valuation

Three-year target price of SEK 50 implies 50% upside

**Buy existing installations,
get development
pipeline (almost) for free**

Arise – Buy – SEK 69/share Price Target

SEB

Handelsbanken Capital Markets

CLARKSONS

arise

Company acquisitions in 2023



- Strong team (7p) performing well
- Promising pipeline and growing
- Possible divestments in shorter term



MEET THE TEAM

Fenix Repower comprises a diverse range of discipline experts with several decades of experience in Development and Renewable Energy.



Bernt Granås
CEO



Iryna Bernatska
CFO and General Manager Ukraine



Kristine B. Foss
COO

- Experienced team (11p)
- Representation in Norway and Ukraine
- Acquisition of projects and greenfield in Ukraine
- Secure greenfield projects in Norway



Finalised projects 2023 – Q1 2024



Skaftåsen

35 WTG's, Siemens 6,6 MW, 231 MW

Investor: Foresight

Lebo

5 WTG's, Siemens 6,6 MW, 33 MW

Investor: Arise



Ranasjö-Salsjö

39 WTG's, Siemens 6,2 MW, 242 MW

Investor: TRIG

Projects under construction



Kölvallen

42 WTGs, Siemens 6.6 MW, 277 MW

Investor: Foresight Group and Arise (9%)

COD: Q1-25



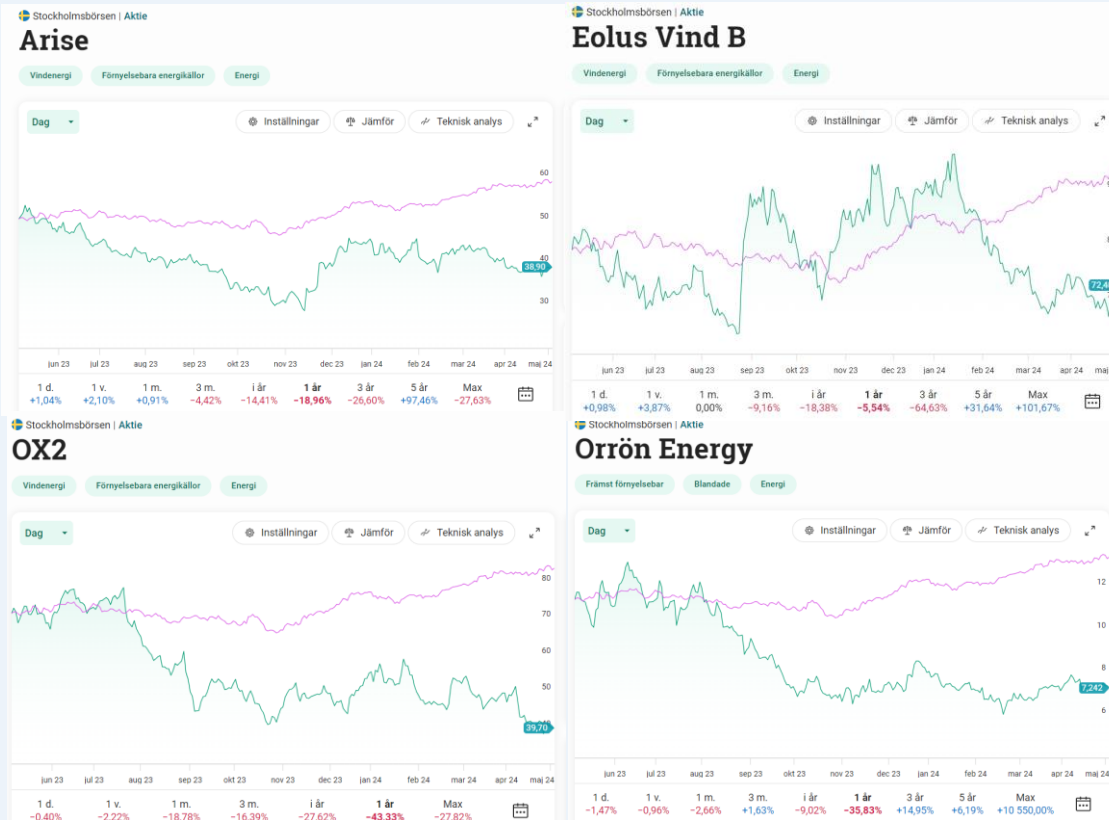
Fasikan

15 WTGs, Nordex 7 MW, 105 MW

Investor: SCA

COD: Q4-25

Share prices down in our industry*



	2024	1 y
Arise	-14%	-19%
Eolus	-18%	-5,5%
OX2	-28%	-43%
Orrön	-9%	-36%

- Softer power markets
- Municipality vetos
- News feed
 - Loss making projects
 - Impairment losses offshore
- Polarized energy politics

*Nasdaq closing 2024-05-03





Road construction, Lebo, 5 turbines, 33 MW,
Västervik Municipality

Q1 2024

Q1, 1 January - 31 March 2024

Net sales and results

MSEK	Q1 2024	Q1 2023	12m 2023
Net sales	112	107	503
EBITDA	71	76	286
EBIT	54	61	223
Profit before tax	46	52	200
Profit after tax	46	52	200

Exchange rate effects within net financials amounted to MSEK -5 (4) in the quarter.

- Net sales for the quarter amounted to MSEK 112 (107), more or less in line with Q1 2023.
- EBITDA totalled MSEK 71 (76).
- EBIT amounted to MSEK 54 (61).
- Profit after tax totalled MSEK 46 (52) and EPS was SEK 1.14 (1.16).
- Operating cash flow was MSEK 117 (30) and cash flow after investments amounted to MSEK 54 (-41).
- Production generated 90 GWh (87) with an average income of SEK 746 per MWh (936).
- Lebo contributed with additional 8 GWh to Development. Will be allocated to Production from commissioning date.

Our segments – Q1 in brief

Q1 EBITDA
20 MSEK

Development



EBITDA positively affected by revenue recognition from Kölvalen and Fasikan as well as positive FX effects.

~7,100 MW
Project pipeline

Q1 EBITDA
58 MSEK

Production



Somewhat weaker winds than normal but higher production than Q1 2024, however lower market prices. Realised price at 746 SEK / MWh which was above market average. Lebo will be included in segment from take-over.

139 MW
Own operating assets (excl. Lebo)

Q1 EBITDA
3 MSEK

Solutions



Stable EBITDA contribution of 3 MSEK for the quarter as compared to -1 MSEK Q1 2023.

~2,000 MW
Under management




Growing pipeline of ~7,100 MW

Late stage development











Finnåberget	Sweden		200 MW
Tormsdale	Scotland	 	70 MW
Pohjan Voima	Finland		620 MW*
Total			~900 MW

*) Pohjan Voima's total portfolio, Arise's share amounts to 51%

**) Including total potential of 1,000 MW from SCA partnership. Arise's future share amounts to 49%

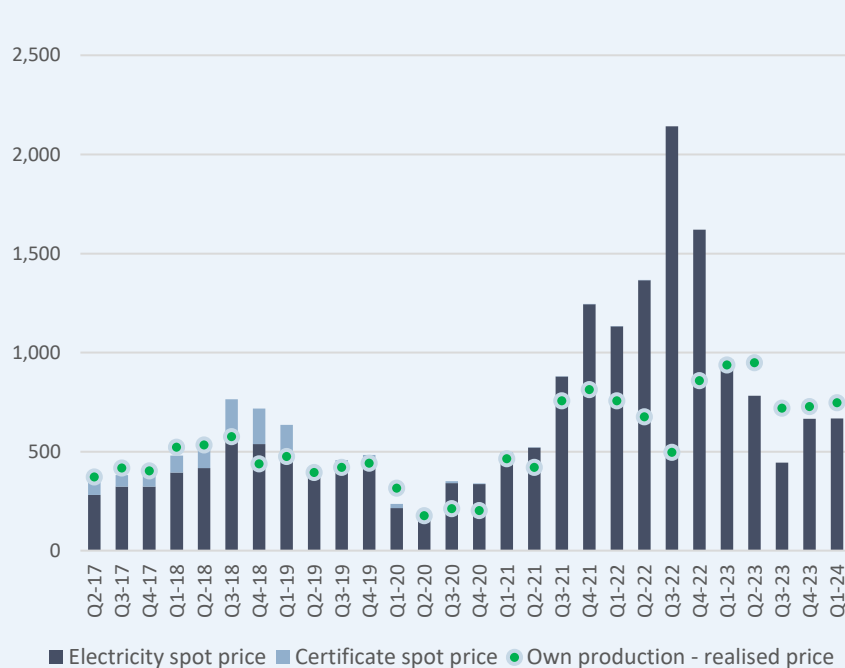
-  Wind power
-  Solar power
-  Battery storage

Early stage development

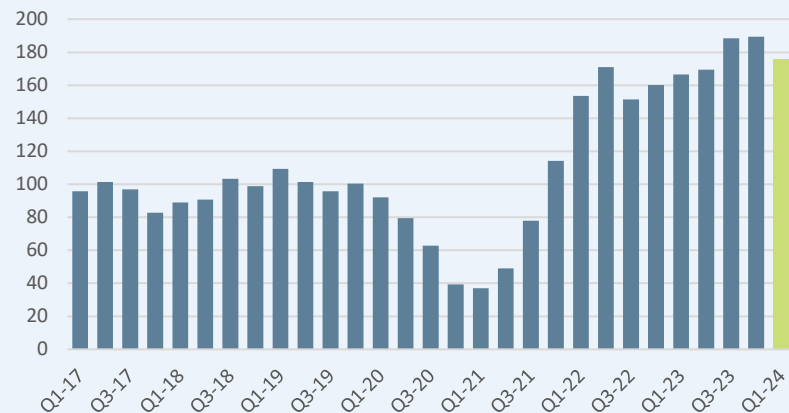
Sweden		~3,350 MW**
Sweden	 	~370 MW
Norway		~260 MW
UK		~120MW
UK	 	~650 MW
Finland	  	~1,480 MW*
Total		~6,200 MW

Power production and pricing

Market and realised prices, SEK/MWh



LTM EBITDA – own production, MSEK



Hedging

Hedging portfolio	Q2 2024	Q3 2024	Q4 2024
MWh, SE 4	21,800	22,100	22,100
EUR/MWh, SE4	104	104	104



Looking ahead



Market summary

- Market prices on electricity down last year driven by weather and lower demand
 - Indications on higher fuel prices and CO2, increased industrial consumption
 - Consumption expected to drive prices up long-term
- Investor market still strong
 - Lack of good projects in the market keep valuations on healthy level and expected lower interest might improve valuations
- CAPEX
 - Increased on WTGs during recent years but should improve due to lower raw materials and competition
 - Dropped heavily on PV and BESS

Arise in a good position, our business model works well.

Arise' financial targets

>10,000 MW

PROJECT PORTFOLIO

By end of 2025

>400 MW¹⁾

PROJECT SALES / FID

In total 2024-2025

>500 MW¹⁾

PROJECT SALES / FID

On avg / yr 2026-2028

>60%

PRODUCTION EBITDA
MARGIN

>30%

EQUITY RATIO

>20%

DIVIDEND

As % of net profit attributable
to Arise shareholders

1) Total capacity when shareholding is <100%

Short-term agenda



- Deliver projects to the market
 - Accelerate projects to RTB
 - Optionality to keep or divest
 - At least one project sale in 2024
- Increase our pipeline in selected geographies
 - Greenfield
 - Acquisitions
- Integrate acquired companies, new staff
- Keep capital discipline
- Deliver shareholder values

Arise share price reflections

1. Current share price corresponds to the value of our own wind farms
2. Consequently, the market values our pipeline to zero.

If we deliver on our financial targets and assume a profit in average of 1 MSEK/MW:

Divest >500 MW/year from 2026 => +500 MSEK/year in profit

A valuation based on profit multiple will mean an EV >> current market cap

Thanks for the attention!

