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Arise AGM
7 May 2025

Per-Erik Eriksson, CEO
Markus Larsson, CFO

Creating clean energy for a sustainable future!

We want to be the obvious partner for investors in renewable electricity production and to create value throughout the life cycle

We want to maximise the value of our green electricity production through professional operation, management, sales and financing

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1. Arise Today
2. 2024 and Q1-25
3. Looking ahead

Arise Today

Our business segments
– A robust and complimentary business model

Development

~9,000 MW
Project pipeline

~1,625 MW
Divested since inception

Production

172 MW
Own production

>430 GWh
Annual production*

Solutions

~2,000 MW
Assets under management

~380 MW
Assets under construction

* *Budgeted P50*

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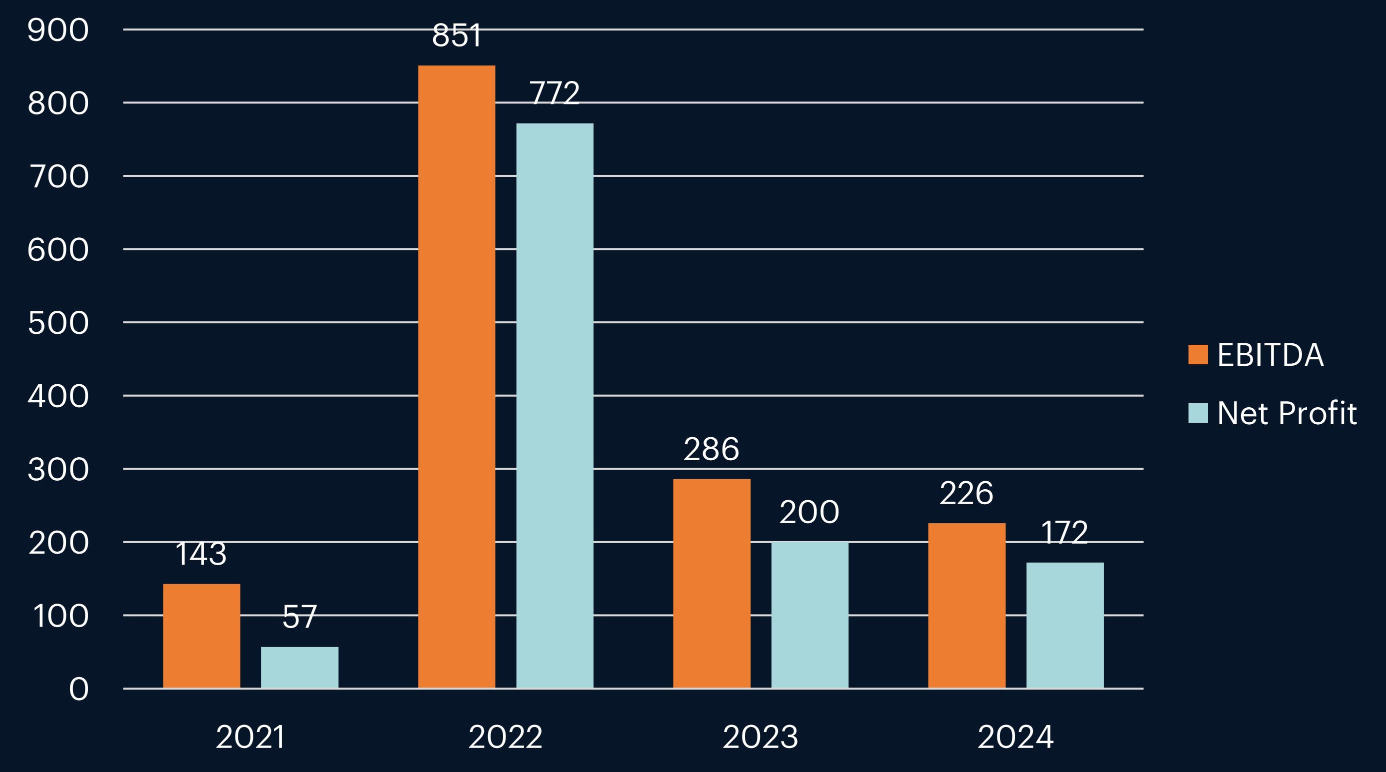
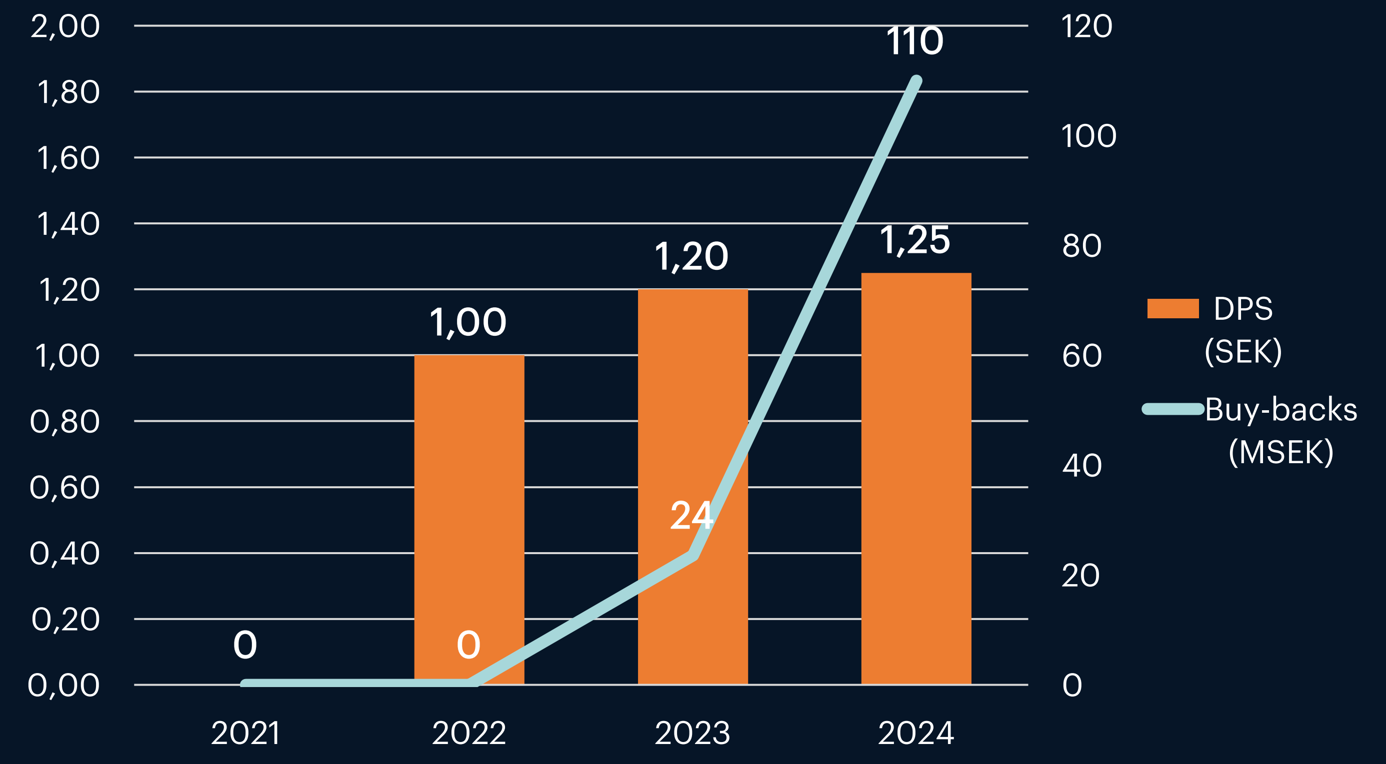
Profitable and shareholder friendly growth story

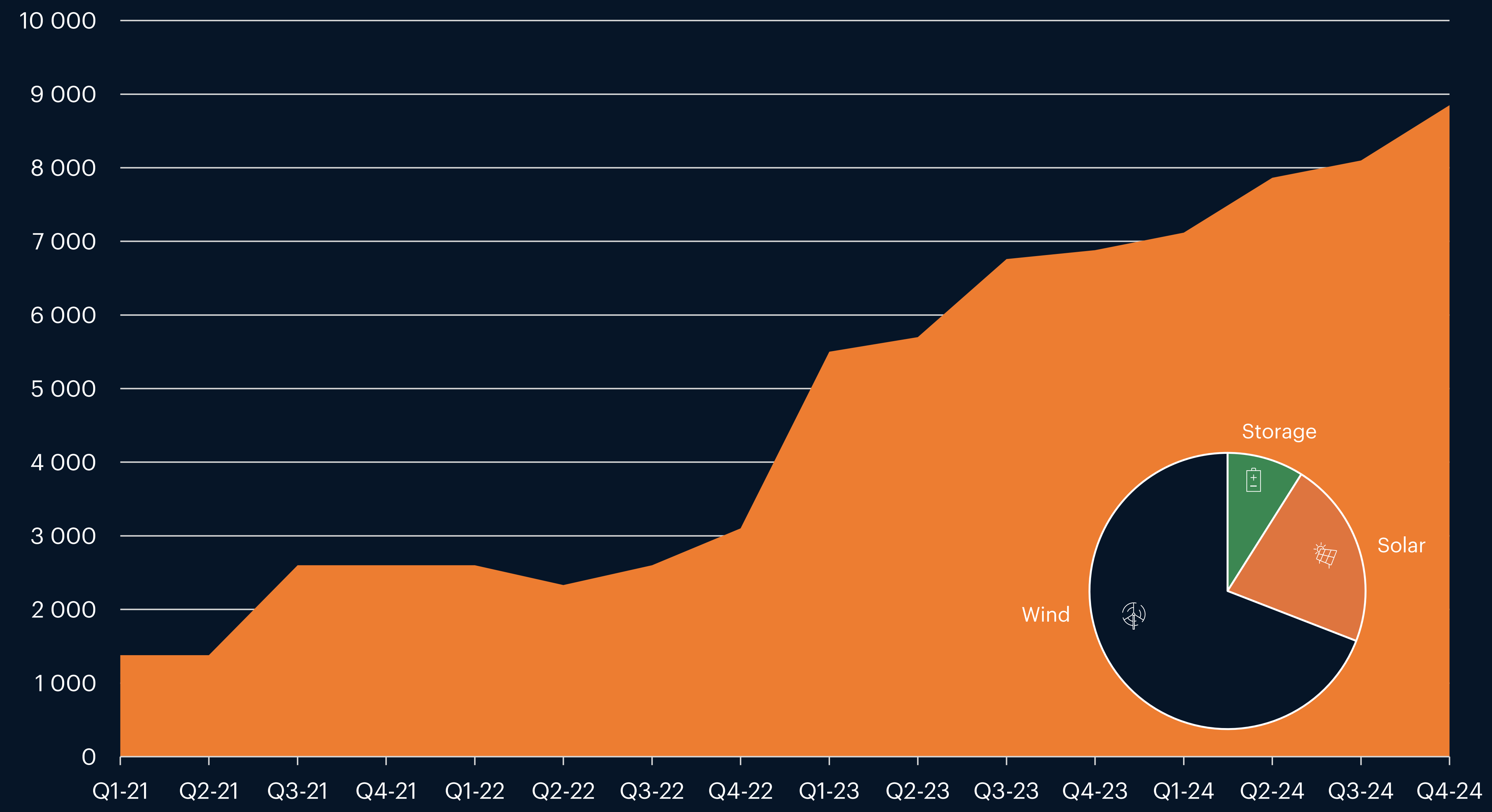
Profitability (MSEK)

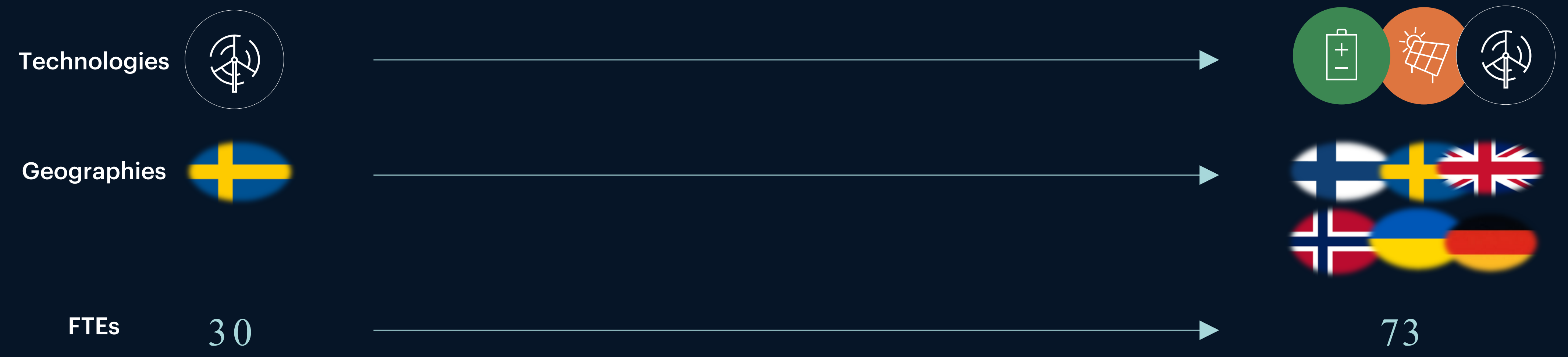


DPS and buy-backs



Project pipeline (MW)





Note: DPS refers to respective financial year, i.e. 2024 represents the Board's proposal for dividend for FY 2024, with payout in 2025

Successful refinancing in January

- In January 2025, Arise entered into a facilities agreement with DNB
  - Green term facility of approx. 52 MEUR, replacing / prolonging existing financing related to our production assets
  - Green RCF of 40 MEUR – flexible and cost-efficient
- Increases capital allocation flexibility and decreases annual financing costs significantly
- Green bonds of 50 MEUR (interest of approximately 50 MSEK in 2024) were redeemed in January, using existing cash

First Finnish project sale and second BESS sale in short time

- BESS project Pysäysperä, 125 MW, sold to Alpiq AG
- Largest BESS project in the Nordics so far
- Purchase price of EUR 6.7 million paid at closing (5 May 2025)
- Following Pajkölen in the end of 2024, Pysäysperä further illustrates results from our diversification
- Similar to Pajkölen, the project was developed with very low capital spend and sold in about one year, resulting in four-digit IRR
- Well positioned for further BESS transactions in 2025

Our financial targets

>10,000 MW[1)] PROJECT PORTFOLIO By end of 2025 **Q1-25: 9,000 MW**	**>400 MW[1)]** PROJECT SALES / FID In total 2024-2025 **Q1-25: 165 MW**	**>500 MW[1)]** PROJECT SALES / FID On avg / yr 2026-2028 **Q1-25: N/A**
>60% PRODUCTION EBITDA MARGIN **Q1-25: 68%**	**>30%** EQUITY RATIO **Q1-25: 67%**	**>20%** DIVIDEND As % of net profit attributable to Arise shareholders **Q1-25: 29%**

1) Including part-owned projects

A year in a negative market sentiment

Looking back one year to the time of the AGM 2024, Arise and our closest peers have seen weak performance on the stock market:

- Arise: -12%
- Eolus: -35%
- Orrön: -35%
- OMX: -2%

- Low electricity prices
  - Weather driven
  - Low industrial demand
- Negative publicity
- Question marks on the green transition

Analysts' target prices

Broker / analyst	Target price
Carnegie	67 – 87 SEK
CLARKSONS	67 SEK
Handelsbanken	38 SEK
SEB	67 SEK
REDEYE	73 SEK

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2024 and Q1-25

Net sales and results

MSEK	Q1 2025	Q1 2024	12m 2024
Net sales	85	112	470
EBITDA	24	71	226
EBIT	2	54	144
Profit before tax	-19	46	135
Profit after tax	-19	46	172

- Net sales for the quarter amounted to MSEK 85 (112)
- EBITDA totalled MSEK 24 (71)
- EBIT amounted to MSEK 2 (54)
- Profit after tax totalled MSEK -19 (46) representing SEK -0.39 (1.14) per share
- Adjusting for refinancing one-offs of MSEK -19, profit after tax totalled MSEK 0, or SEK 0.07 per share
- Operating cash flow was MSEK 26 (117) and cash flow after investments amounted to MSEK -10 (54)
- Production generated 91 (90) GWh with an average income of SEK 555 (746) per MWh
- Project portfolio increased by almost 150 MW

Q1 significantly impacted by FX

FX and refinancing effects	Revenue recognition	Fin. assets and liabilities	Refinancing one-offs	Total impact Q1 2025
Net sales	-18	-	-	-18
EBITDA	-18	-	-	-18
Profit before tax	-18	11	-19	-26

- As revenue from earn-outs are recognized in EUR, a weaker EUR impacts the revenue in Development. In Q1, this corresponded to approx. -18 MSEK
- The weaker EUR had the opposite effect in net financials, where the FX effect was 11 MSEK
- In connection with the refinancing and redemption of outstanding bonds in January, one-off costs was taken of approx. -19 MSEK
- The total impact of the above amounted to an EBITDA effect of -18 MSEK and effect on profit before tax of -26 MSEK

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Our segments

Development

Negative EBITDA during the quarter, primarily explained by the FX effects of -18 MSEK. Agreement for first Finnish project sale signed in March (earnings effect in Q2) and continued maturation of projects across all markets.

-5 MSEK
Q1 EBITDA

Production

January and March saw decent wind speeds, but February burdened the full quarter. Realised price decreased to 555 SEK (746) per MWh, but still on a historically good level. Entered into first hedge positions during the quarter: Q4 2025 @ 61 EUR and Q1 2026 @ 72 EUR

35 MSEK
Q1 EBITDA

Solutions

Kölvallen CMA fully invoiced implying revenue drop by approx. 2 MSEK quarterly until COD (expected H1), when OMA becomes effective.

0 MSEK
Q1 EBITDA

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Growing and maturing portfolio of approx. 9.0 GW

Late stage development

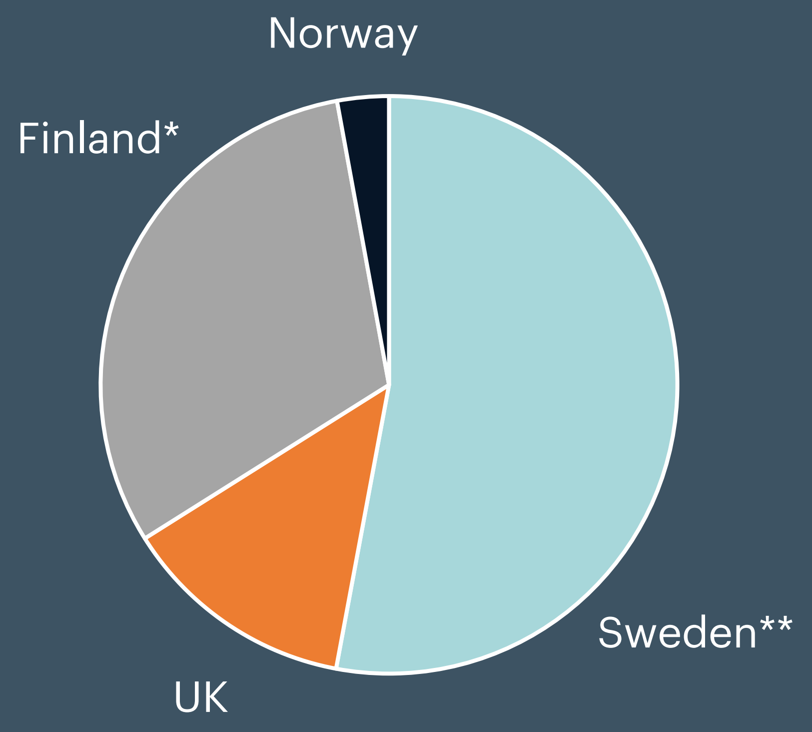
Sweden	200 MW
UK	70 MW
Finland*	1,075 MW
Total	**1,345 MW**

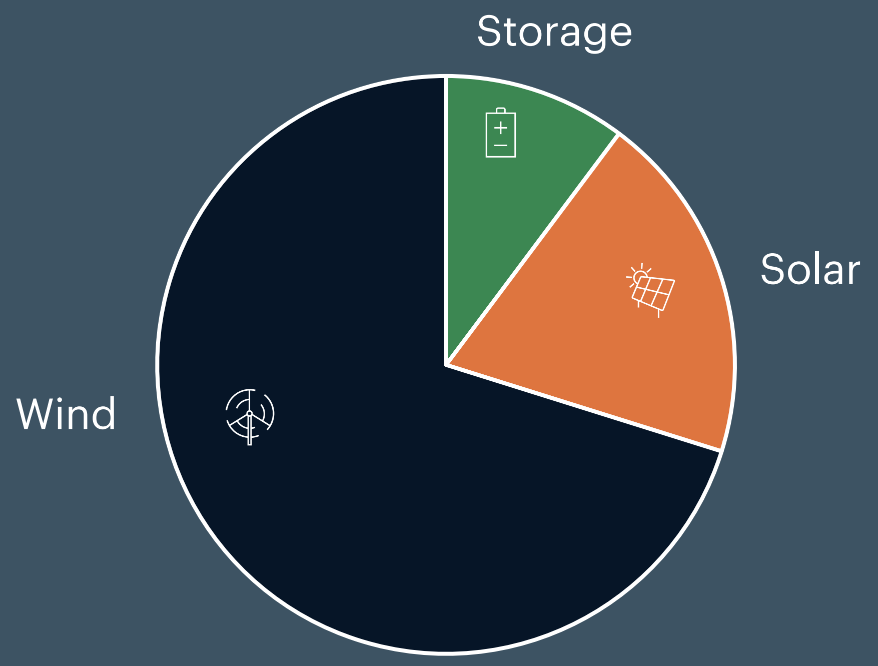
Early stage development

Sweden**	~4,560 MW
Norway	~260 MW
UK	~1,110 MW
Finland*	~1,720 MW
Total	**~7,650 MW**

*) Pohjan Voima's total portfolio, Arise's share amounts to 51%
**) Including total potential of 1,000 MW from SCA partnership. Arise's future share amounts to 49%

Wind power
Solar power
Battery storage





~9.0 GW
Total portfolio

>1.3 GW
Late stage

>7.6 GW
Early stage

Q1 review – analyst's comments

More than meets the eye

While Q1 headline figures looked disappointing, underlying performance was better excluding one-offs. We find management's confidence in reaching the volume target and the expansion into Germany encouraging. With producing assets valued >10% above market cap and the development portfolio priced below zero, we see 2025 transactions driving the share. Until then, buy-backs (>10% completed) remain the best use of capital. Reiterate Buy.

Project portfolio growth and expansion to Germany – Q1 review

Q1(25) close to our estimates

Arise reported Q1 sales of SEK85m and EBIT of SEK2m, versus our forecasts of SEK72m and SEK14m respectively. The main deviation was higher depreciation than we expected. Power production of 91GWh was close to our 90GWh forecast. The main event in the report, which had already been communicated, was the divestment of the Pysäysperä battery energy storage (BESS) project of 125MW. Arise has started activities in Germany with a focus on BESS projects, which we find positive. The project portfolio increased by 150MW Q/Q and by 1,900MW Y/Y. The quarter was impacted by one-off forex effects related to the appreciating SEK against the EUR, which had a net impact of SEK-26m on pre-tax profit in Q1. Arise has used its cash balance to close out its green bond, which had become expensive to service.

We remain cautious and reiterate Hold

We see strong potential for Arise to deliver significant earnings growth in 2025, driven by more frequent project sales, with transactions back-end loaded for the year, and increased production capacity. However, the current power market outlook indicates a weaker earnings development in the Production segment due to lower average income/MWh, and while there is a possibility of a stronger outlook if the market improves, we stick to Hold but raise our 12-month target price to SEK 38 (36) on our positive forecast revisions for 2026 and onwards.

Don't let one-offs distract from an otherwise strong outlook

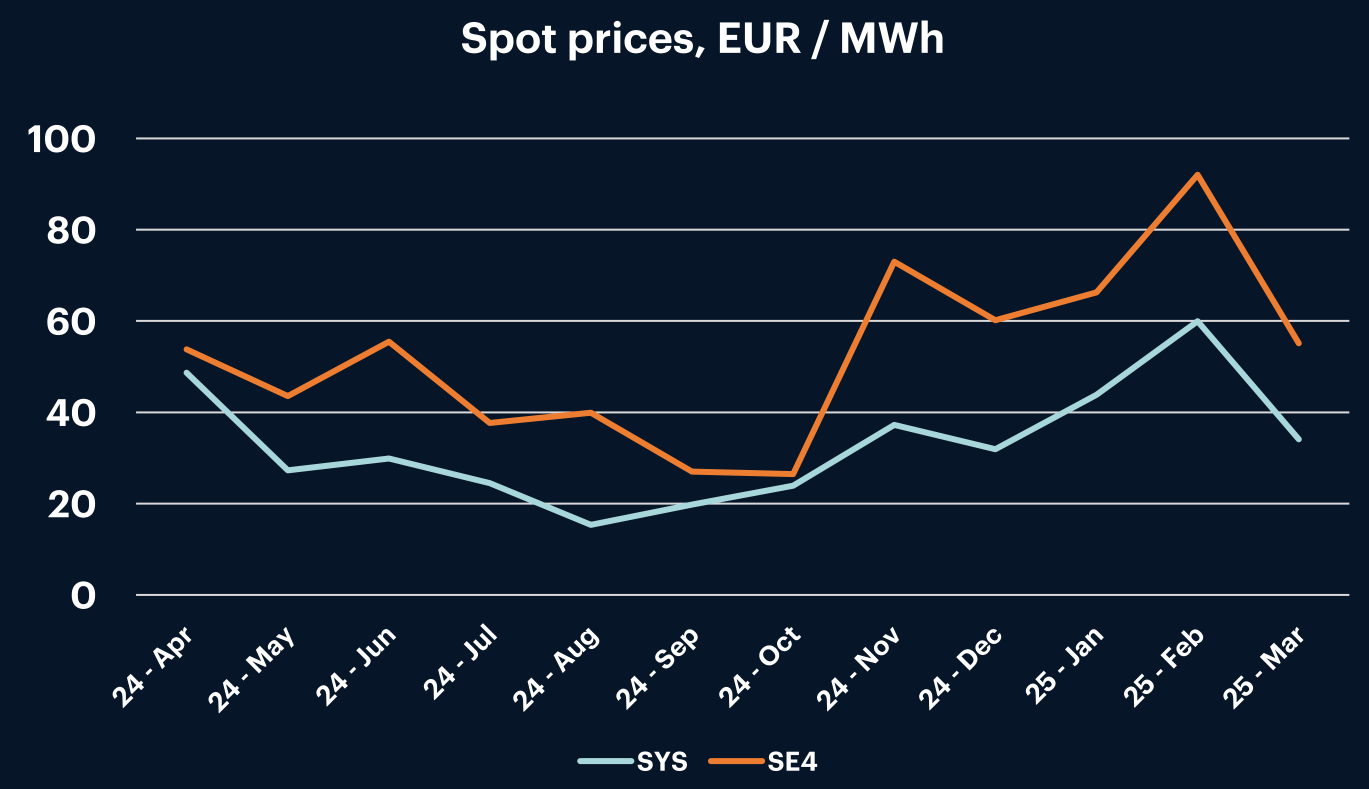
Arise – Buy – SEK 67/share Price Target

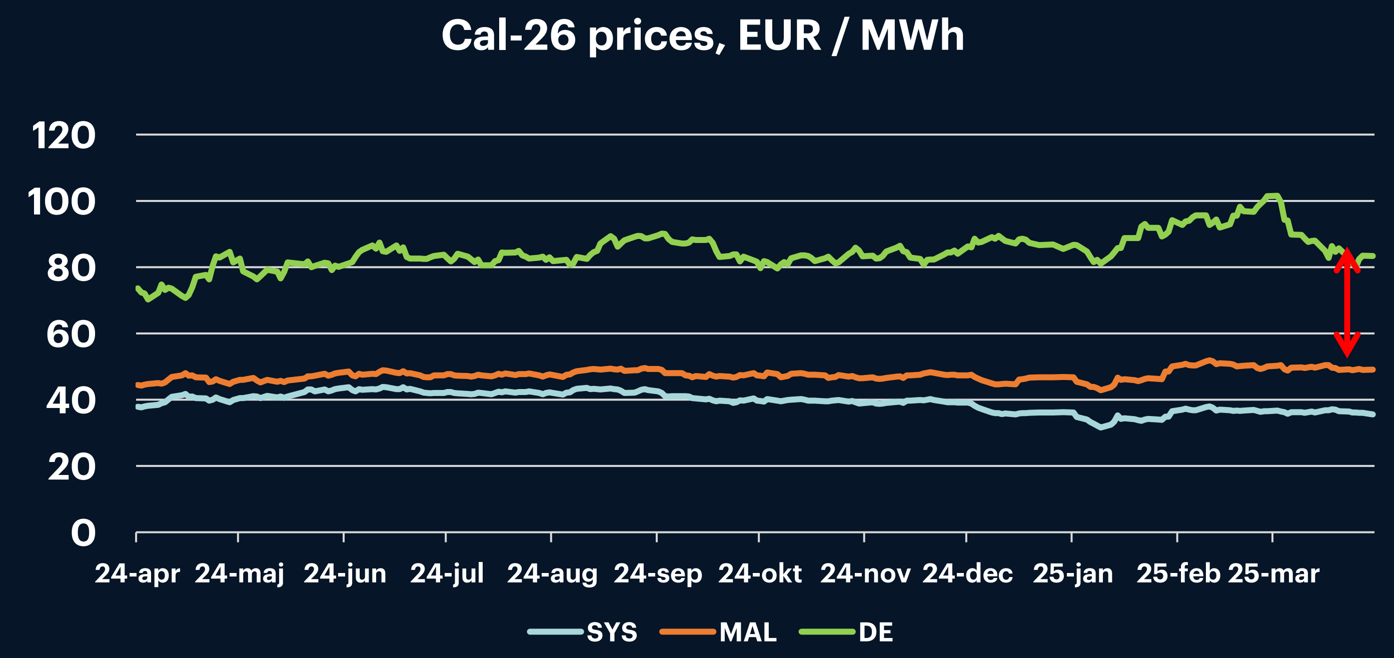
A quarter with lots of moving parts – but underlying solid

Arise reported Q1 2025 sales of SEK85m (SEK112m in Q1 2024), relative to our estimate of SEK77m. EBITDA amounted to SEK24m (SEK71m in Q1 2024) relative to our estimate of SEK29m. On an aggregate basis, the numbers seem slightly below our estimates. However, given the one-off effects of SEK18m related to FX in revenue recognition, we think the underlying numbers are satisfying. Arise's shares are down 7% since the report hit the tape, and we think that the main reasons for this are the market not being fully aware of the one-off effects related to the FX effects and its dynamics, and the refinancing – in addition to the tough comps.

Looking ahead

Market development





- **Short term forwards impacted by hydrological surplus**
  - Strong supply and continuing low demand
  - Fuel prices weakening as winter risk dissipate
  - European forward power prices weakening but big gap to Nordic prices
- **Mixed and volatile spot price environment**
  - Cold and dry February shifted into wet and mild March
  - Demand still low, very low prices in the north, healthier pricing in the south
  - Turbulent balancing market during March
- **Continental power prices peaked in February and then weakened**
  - Gas prices relaxing as winter ends
  - Very high volatility in spot prices a continuing trend
  - Escalating macro economic uncertainty impact on all markets

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Short term market outlook

- **Geopolitical turbulence another driver for distributed power production**
  - Security of supply
  - Should increase attractiveness of sector
- **Transaction market returning in the Nordics**
  - Slow market in 2024 expected to improve during 2025 driven by return requirements and available capital to be deployed
  - Signs of increased appetite from infrastructure investors as well as increased activity among utilities
- **Soft but sensitive power markets**
  - Weather-driven high volatility – opportunities for short-term hedging?
  - Price gap to Continental Europe

Agenda 2025

Comments

- **Deliver on financial targets as regards project sales (400 MW in 2024-2025) and portfolio growth (10 GW by end of 2025)** — *165 MW project sales; ~9 GW project portfolio*
- **Achieve commercial take-over of Kölvallen during H1** — *Expected take-over in Q2*
- **Continue maturing early-stage projects into late stage to realise long-term target of 500 MW project sales per year 2026-2028** — *Ongoing*

Arise well positioned for another successful year
– A strong financial position and well positioned for transactions

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Thank you!