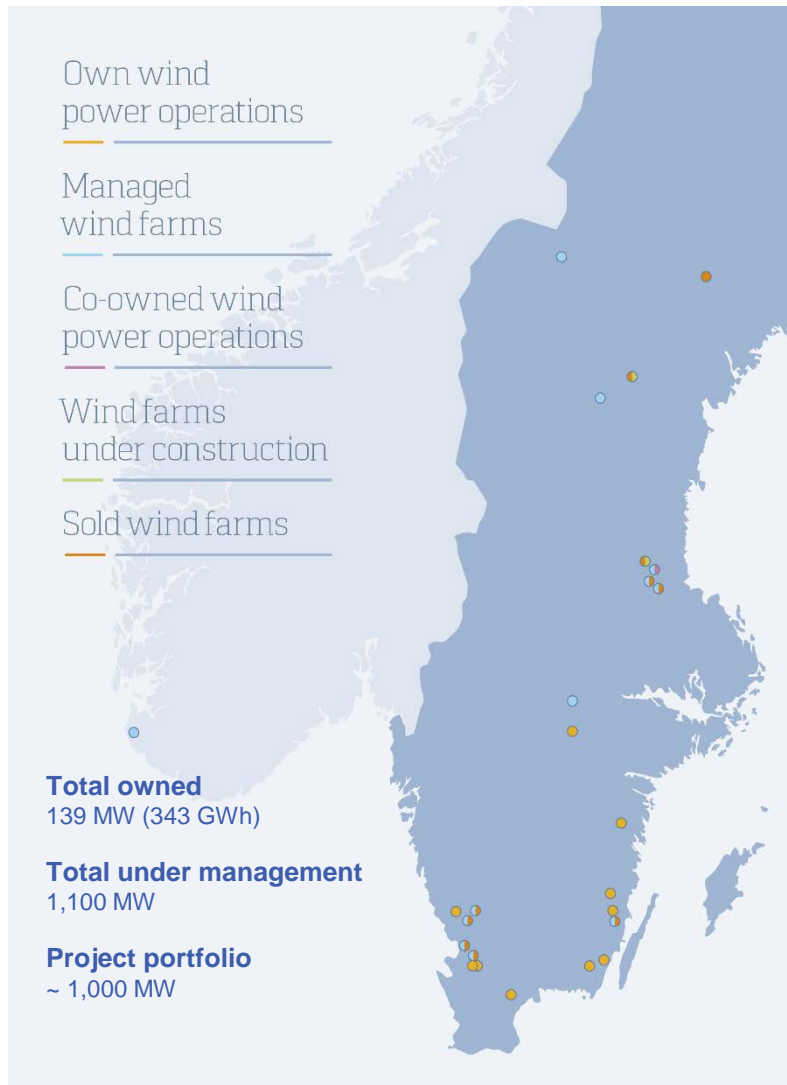




Welcome to Arise's AGM 8 May 2019

Arise in brief



- **Leading wind power company in Sweden**
 - HQ in Halmstad, 27 employees
- **Wind farm development and construction**
 - Develops, constructs and divests wind farms to investors
- **Technical and commercial management of wind farms**
 - On behalf of our customers
 - Own wind farms
- **Electricity production from own wind farms**
 - Arise owns 10 wind farms in southern Sweden

Vision and business concept

We develop renewable energy for a sustainable future!



- ❑ We want to be the obvious partner for investors in wind power by creating value throughout the life cycle.
- ❑ We want to maximise the value of our green electricity production through professional operation, management, sales and financing.

2018 in brief

Figures

- Net sales for the period amounted to MSEK 343 (257).
- Operating profit (EBIT) was MSEK 118 (-99).
- Profit before tax amounted to MSEK 28 (-178).
- Profit after tax totalled MSEK 21 (-180), corresponding to SEK 0.64 (-5.39) per share.
- Production fell to 547 GWh (635) as a result of weak wind conditions.
 - Own wind power operations 295 GWh (348)
 - Co-owned wind power operations 252 GWh (287)
- Average income from Own wind power operations was SEK 512 per MWh (380)
 - Electricity SEK 344 per MWh (272)
 - Electricity certificates SEK 169 per MWh (109)

Significant events

- Successful refinancing of own farms.
- Arise acquired the rights to the licensed Ranasjö and Salsjöhöjden projects (a total of about 220 MW).
- The ready for development Bröcklingeberget project (45 MW) was sold to the Swiss fund Re:cap.
- The ready for development Enviksberget project (37 MW) was sold to the world's largest asset manager, BlackRock.
- Arise won contracts from new customers and exceeded 1,000 MW in managed capacity.
- The pilot project to extend the life of own farms was initiated.

Interim report Q1 2019

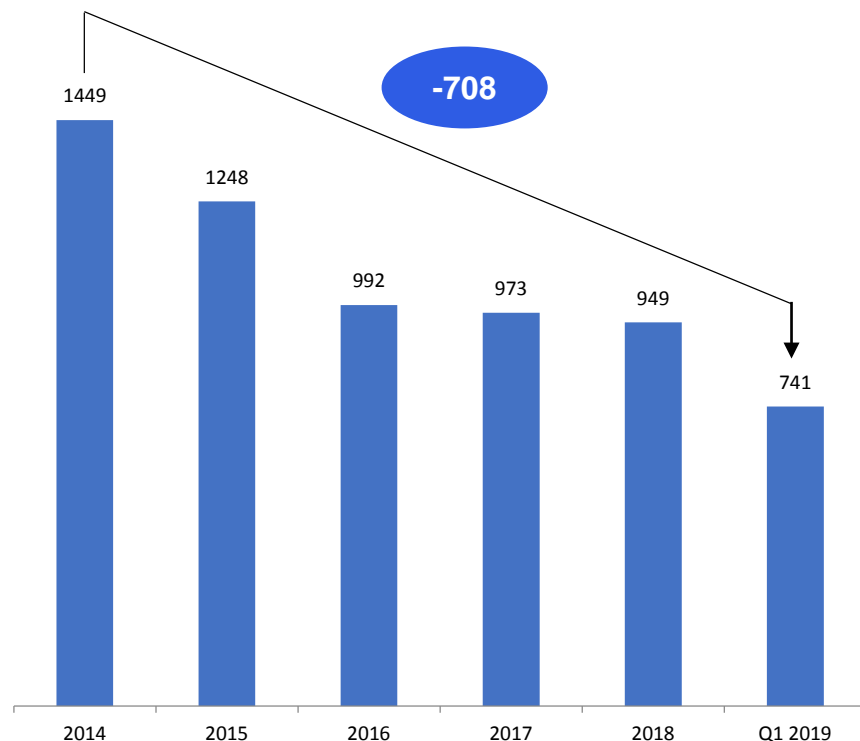
- Net sales for the quarter amounted to MSEK 81 (55).
- Operating profit before depreciation and amortisation excluding associates (adjusted EBITDA) amounted to MSEK 40 (30), and including associates EBITDA totalled MSEK -232 (30).
- Operating profit excluding associates (adjusted EBIT) amounted to MSEK 21 (12), and including associates EBIT was MSEK -251 (12).
- Loss before tax excluding associates (adjusted EBT) totalled MSEK -3 (-16), and including associates (EBT) was MSEK -294 (-16).
- Loss after tax excluding associates (adjusted loss after tax) totalled MSEK 0 (-13) and including associates was MSEK -288 (-13), corresponding to SEK -8.61 (-0.39) per share.
- Operating cash flow was MSEK 39 (24) and total cash flow amounted to MSEK 131 (-83) including the cash proceeds from the sale of associates of MSEK 193 (0) and loan repayments of MSEK 80 (900).
- Production from Own wind power operations was 103 GWh (76). Production from Co-owned wind power operations ceased in conjunction with the sale of Sirocco.
- Average income from Own wind power operations was SEK 475 per MWh (522), of which SEK 363 per MWh (356) pertained to electricity and SEK 112 per MWh (166) to electricity certificates.
- The sale of the company's participation in its associate Sirocco was completed (see next page).

Sale of 50% participation in Jädraås

- Increases transparency of values.
- Simplifies the business structure.
- Strengthens cash funds by just under MSEK 200.
- Accounting loss amounts to MSEK 250 before tax and MSEK 272 after tax. Equity declined by MSEK 244.
- The original investment decision was made under completely different circumstances when electricity prices and electricity certificate prices were significantly higher.
- We have gained much know-how from this project and can use it in our continued business development.
- The sales multiple of about SEK 3.80 per kWh exceeds the corresponding recognised multiple for our continuing own farms.

Strengthened financial position

Net debt, MSEK



Outstanding liabilities Q1 2019

- MSEK 650 secured bond
 - All-in hedged interest: ~ 6 %
 - No amortisation
 - Maturity: March 2021
 - Security: 10 wholly-owned wind farms, 139 MW
- MSEK 66 bank loan
 - Lower interest level than the bond
 - Amortised over 2.75 years
 - Maturity: Dec 2020
 - Same security as the bond
- MSEK 192 in cash funds after amortisation of about MSEK 80 in the quarter
- MSEK 245 (IFRS MSEK 236) in convertible bonds, that can be converted into shares, maturing in 2022

Promising project portfolio

Project	Size	Timing, FC	Profit potential	Map
Skaftåsen, SWE	35 WTGs / ~230 MW	2019	Moderate	
Ranäs, SWE	23 WTGs / ~138 MW	2020	Good	
Salsjö, SWE	13 WTGs / ~78 MW	2020	Moderate	
Fasikan, SWE	15 WTGs / ~90 MW	2021-2022	Good to excellent	
Kolvallen, SWE	47 WTGs / ~282 MW	2021-2022	Excellent	
Finnåberget, SWE	25 WTGs / ~150 MW	2021-2022	Good to excellent	
Thurso, Scotland	16 WTGs / ~72 MW	2022-2023	Excellent	
Total	174 WTGs / ~1040 MW			

Attractive project portfolio up to 1,000 MW with profit multiples expected to range from 1 - 2 MSEK/MW

Diversified customer and supplier base

Customers

BLACKROCK®

Allianz 



Green
Investment
Group



 **re cap**
global investors

KUM
BRO
VIND

Turbine suppliers

SIEMENS Gamesa
RENEWABLE ENERGY

Vestas

SENVION



The logo for NORDEX, featuring a stylized 'N' and the word 'NORDEX'.

 **acciona**
Windpower

Well-known and regular customers and relationships with leading suppliers

Electricity prices show upside potential

Electricity price trend (EUR/MWh)

Spot



Forwards -22



Comments

- Cold first quarter drove up prices at the start of 2018, followed by a dry summer, which led to a hydrological deficit.
- CO2 prices on the way up within the framework of emissions trading
- Strong trend in the price of coal in 2018 that later declined at the end of the year, with a continued downturn in 2019.
- New electricity-consuming technology and solutions gradually emerging.
- Market remains very short-term oriented – poor contract liquidity further along the curve.

Electricity certificates

Electricity certificate price (SEK/MWh)



Comments

- Favourable price levels in 2018
- Proposed stopping mechanism from the Swedish Energy Agency in 2030 took the market by surprise at the end of the year
- Negative trend in early 2019
- Low prices for longer contracts
- The industry wants a better and faster stopping mechanism – the situation is unclear

Looking ahead



- Focus on successful completion of Bröcklingeberget and Enviksberget projects
- Sale of the ready to build Skaftåsen project (about 230 MW)
- Extend the life of own farms
- Continue to grow asset management business
- Deliver improved underlying earnings



Thank you for your attention!